

To Clients and Friends of Retirewell,

Labor Returned to Government in Australia – Key Challenges and Risks

Executive Summary

- The return of Labor with an increased majority basically means more of the same in terms of key economic policies.
- The key challenges for the Government are to boost productivity and hence living standards, improve housing supply and affordability, get the budget under better control and strengthen the economy in the face of the challenges to global trade posed by President Trump.
- It's possible the ALP could use its enhanced political capital to push a market friendly reform agenda or push down a less market friendly path under influence from the Senate Greens. The former would probably require a global financial crisis though and the latter would likely be seen as too politically risky.
- The impact on investment markets is likely to be minor.

Introduction

Labor Returned

Despite the “cost of living crisis”, Labor has been returned with a landslide victory and the biggest seat differential versus the opposition since 1977. Coming into this year with polling showing the Coalition moving ahead, this did not look likely at all. Then along came President Trump and his mayhem leading to a swing back to centrist incumbents – first in Canada and now in Australia. Of course, there is a lot more to it with Labor running a far better campaign amidst a lack of clarity as to what the Coalition stood for, leading to many deciding to stick with what they knew. This note looks at the implications for investment markets and the key challenges facing the Government.

No Big Policy Changes Based on Election Promises

Labor's key economic policies are well-known.

- It's committed to allowing most first home buyers to get in with just a 5% deposit and its Help to Buy Scheme is about to start up. It's also ramping up its supply side efforts with a fund to build 100,000 homes for first home buyers on top of the Housing Australia Fund helping to build 30,000 affordable homes and its overall

goal is to have 1.2 million new homes built over five years. But its demand side policies are likely to dominate in the near term adding to home prices.

- Labor has already legislated for ongoing modest tax cuts and has promised a standard \$1,000 pa tax deduction. This will provide a modest boost to household incomes.
- Labor has continued the electricity rebates to December, with battery subsidies and a continuing push to renewables to supply 82% of electricity by 2030. This provides ongoing certainty for clean energy providers, but with continued cost and reliability risks for consumers around the energy transition.
- It's projecting a slowdown in net migration to 260,000 in 2025-26 and 225,000 pa thereafter which should slow down the rise in house prices, but not as much as the larger cuts to migration the Coalition had proposed.
- Most of Labor's policy measures were announced prior to or in the March Budget which saw a \$35 billion fiscal easing through increased government spending and/or tax cuts over five years. Labor claims the measures it announced since will be covered by further savings, from more cuts to consultants and increased student visa fees. So basically, the fiscal situation remains as in the Budget. In fact, budget data up to March suggests the 2024-25 deficit could actually end up being substantially smaller than the \$28bn deficit forecast in the Budget, as the revenue windfall continues. But it's still likely going to see a return to deficit and remain so over the decade ahead.

This is basically more of the same and as Labor's return to government was flagged by recent opinion polls (albeit not the size of its win), the election outcome does not justify any significant move in shares, the \$A or bond yields, with their near-term outlook dominated by Trump's erratic trade policies. And with the budget and debt trajectories little different to that in the March Budget, there are no significant implications for the RBA, which we see cutting interest rates further starting later this month. Although, all the extra spending does mean that interest rates will likely be higher than might otherwise have been the case.

Elections, Political Parties and Shares

That said, since the 1980s there has been a tendency for shares to rise after elections as uncertainty lifts. 10 out of the 15 elections since 1983 saw shares up 3 months later with an average 4.2% gain.

Australian shares before and after elections

| Election | Winner | Aust shares, % chg 8 weeks up to election | Aust shares, % chg 3 mths after election |
|--------------------------|-----------|---|--|
| Mar 1983 | ALP | -0.6 | 19.8 |
| Dec 1984 | ALP | 0.0 | 5.4 |
| Jul 1987 | ALP | 3.7 | 15.9 |
| Mar 1990 | ALP | -7.0 | -3.5 |
| Mar 1993 | ALP | 9.0 | 3.2 |
| Mar 1996 | Coalition | 2.3 | -2.0 |
| Oct 1998 | Coalition | -2.6 | 11.1 |
| Nov 2001 | Coalition | 5.9 | 5.4 |
| Oct 2004 | Coalition | 5.9 | 9.9 |
| Nov 2007 | ALP | -2.9 | -11.7 |
| Aug 2010 | ALP | 0.5 | 5.7 |
| Sep 2013 | Coalition | 4.6 | -1.0 |
| Jul 2016 | Coalition | -0.6 | 4.5 |
| May 2019 | Coalition | 2.9 | 0.4 |
| May 2022 | ALP | -5.1 | -0.4 |
| May 2025 | ALP | 3.4 | |
| Average (ex 2025) | | 1.1 | 4.2 |

Based on All Ords price index. Source: Bloomberg, AMP

Once in government, political parties are usually forced to adopt at least half sensible policies if they wish to ensure rising living standards. Since WWII, Australian shares have performed better under Coalition Governments, although the Whitlam and Rudd/Gillard Governments had the misfortune of global bear markets and the reformist Hawke/Keating period saw the strongest returns of any post-war government (a message to the Albanese Government!). See the next table.

Average share market returns of post war governments

| Period, All Ords Accumulation Index | Labor Govts, %pa | Coalition Govts, %pa |
|-------------------------------------|------------------|----------------------|
| 1945 - 1949 | 11.7 | |
| 1949 - 1972 | | 13.2 |
| 1972 - 1975 | -4.2 | |
| 1975 - 1983 | | 14.8 |
| 1983 - 1996 | 17.2 | |
| 1996 - 2007 | | 14.1 |
| 2007 - 2013 | -0.4 | |
| 2013 - 2022 | | 9.1 |
| 2022 - 2025 | 6.7 | |
| Weighted Average | 9.7 | 12.9 |

Source: ASX, Reuters, Bloomberg, AMP

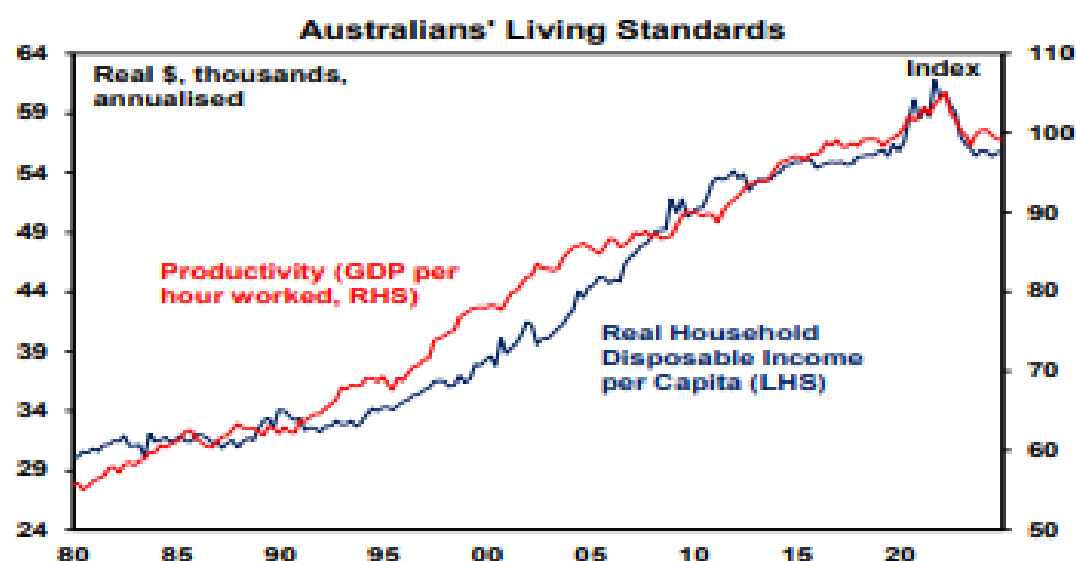
Challenges for the Continuing Labor Government

The election campaigns from both major parties were a disappointment. All we got was band-aid solutions and a spendathon of promises starting in January, with little to boost living standards, get the budget back in balance and meet the fundamental challenges to global trade posed by Trump. The four key economic challenges for the Government are to:

- **Boost productivity to boost living standards** – the “cost of living” was voters’ key concern. It’s reflected in a 10% fall in real household disposable income per person - which reflects wages (+15% since December 2020) not keeping up with prices (+20%) and a surge in tax and interest payments – and a broader stagnation in real incomes over the last decade. Real wages are now rising again but at the current rate won’t catch up to their December 2020 level until around 2032.



The key is to boost productivity (ie output per hour worked), as it is the main driver of real wages and real incomes. As can be seen in the next chart both have stagnated over the last decade.



Just boosting wages growth without boosting productivity will mean higher inflation and a wage price spiral leaving no one better off. Boosting productivity requires a combination of: tax reform (to reduce reliance on income tax, raise the GST, limit the capital gains tax discount and switch from stamp duty to land tax); labour and product market deregulation; competition reforms; improving education; reforming the health system with a greater focus on price signals and prevention; limiting public spending as it's crowding out private activity, etc The good news is that the Treasurer recognises the need to boost productivity and has an agenda around human capital, competition, technology, energy and the care economy. But he needs to go further.

- **Improve housing affordability** – it's been deteriorating for decades, impacting productivity and equity. But the focus has to be on boosting supply. The Trumpets were right on at least one thing – we need to make it easier for people to live in regional centres and commute to big cities.
- **Get the Budget under control** – the Government has been lucky with a \$350 billion revenue windfall on the back of a strong jobs market and high commodity prices. But an increasing proportion of this is translating into record public spending leading to higher than otherwise inflation and interest rates. Structural spending pressures around the NDIS, health, aged care, defence and public debt interest are now taking the budget back into deficit when public debt is already high. They need to be checked and offset by savings.

Australian losing its AAA credit rating is unlikely as deficit and debt projections look little different from those in the March Budget. But it is a risk, particularly if the revenue windfall reverses. The increasing use of “off-budget” funds which add to debt is also making a mockery of budget transparency. A good place to start would be a new version of Hawke and Keating's budget restraint “trilogy” which focussed on capping public spending and tax as a share of GDP and a commitment to cut the budget deficit and at the same time review the Charter of Budget Honesty to constrain off-budget funds.



Source: ABS, AMP

- **Put the economy on a strong footing to survive Trump** – his hit to trade with a flow-on to our exports reinforces the need to make the economy stronger. This takes us back to the need to boost productivity.

Opportunities and Risks

A reasonable interpretation of the election result is that it was a vote for stability with the election providing no mandate for radical reforms. However, given Labor's huge majority in the House, it will be interesting to see whether they will use their numbers to emulate Hawke and Keating's bold reforms in the 1980s, by introducing politically difficult changes which Australia needs in the areas of productivity, tax and deregulation - possibly with the help of the Coalition. On the other hand, the Government could use their numbers to push down a less market friendly path, with the support of the Greens in the Senate. It remains to be seen to what extent the continuation of the Government's renewable energy policies will push up electricity prices (which will lift inflation higher than it otherwise would be) and pose to a risk to stable power supply, as we saw last month with a 14 hour blackout affecting 60 million people in Spain and Portugal.

If you have any queries about any of the information presented in this eNewsletter, please give your Retirewell adviser a call.

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